

410-296-8440 **a** ajbillig.com



REAL ESTATE AUCTION

Opening Bid: \$350,000 Live Onsite & Online Simulcast Bidding

HEIR'S SALE

- Hamilton-Lauraville Main Street -

COMMERCIAL ASSEMBLAGE

12,674± Sq. Ft. GBA • 0.63± Acre • Zoned C-1 Multi-Tenanted Commercial Buildings, Paved & Gravel Parking Lots

Known As:

4921, 5001 & 5003 HARFORD ROAD

Corner Ailsa Avenue Baltimore City, Maryland 21214

\$105,000± Gross Annual Income 80% Occupied – Value Add Opportunity

Online Bidding Opens
MONDAY, JULY 21, 2025

Live Onsite Auction

WEDNESDAY, JULY 23, 2025 AT 11:00 A.M.

NOTE: The information contained herein has been obtained from sources deemed reliable and is believed to be accurate. However, no express or implied warranty is made or may be inferred from any such representation. Dimensions, square footage and acreage contained herein are more or less. Prospective purchasers are encouraged to perform their own due diligence, in advance of the auction, regarding the permitted uses of the property.

GENERAL INFORMATION:

The subject assemblage is comprised of three properties known as 4921, 5001 and 5003 Harford Road. 5001 and 5003 Harford Road comprise two adjoining buildings containing 12,674 square feet of gross building area, occupied by 10 tenants paying a total of \$10,035/month of gross rent. 4921 Harford Road comprises two parking areas, one paved parking lot for 10+ cars and one fenced and gravel contractor's yard (neither leased). The property features a pole sign, multiple curb cuts and very healthy traffic counts. The auction provides an opportunity to purchase a well-positioned collection of assets with a long rental history that is prime for value-add improvements or comprehensive redevelopment.









LOCATION:

The property is located in the Waltherson neighborhood in northeast Baltimore City. The commercial district running along Harford Road in front of the property is part of the Hamilton-Lauraville Main Street District. Surrounding neighborhoods include Lauraville, Hamilton, Hamilton Hills and Moravia-Walther. Morgan State University is a little over 1 mile east via either E. Cold Spring Lane or Echodale Avenue. Lake Montebello is approximately 1.3 miles south along Harford Road. Downtown Baltimore and the Baltimore Beltway (I-695) are each within 4 miles, south and north respectively.

The Hamilton-Lauraville Main Street district is a vibrant community of businesses providing a wide variety of retail products, dining options, and countless different services, in addition to community oriented events throughout the year. Well known nearby businesses include Zeke's Coffee, The Flower Cart, H&H Outdoors, Silver Queen Café, Koco's Pub, and a handful of local, regional and national chains and franchises. Exposure at the site is healthy, with daily traffic of approximately 6,500 cars per day (AADT) according to MDOT transportation statistics.

For more information about the area, please visit:

Live Baltimore - https://livebaltimore.com/

CityView Map - https://cityview.baltimorecity.gov/cityview21/

Community Development Map - https://cels.baltimorehousing.org/codemapv2/

SITE:

The site comprises three lots totaling 0.633 acre, more or less.

5001-5003 Harford Road fronts 96' on Harford Road and 172'8" on Ailsa Avenue. Curb cut on Ailsa Avenue. Fenced and partially fenced rear parking areas. All public utilities.

4921 Harford Road fronts 61'6" on Harford Road and 180' on Ailsa Avenue. Two curb cuts on Ailsa Avenue. The front of the lot, closer to Harford Road, is asphalt paved for 10+ vehicle parking. The rear portion of the lot is gravel paved and fenced, previously used as contractor storage (approximately 12 vehicle parking).

Zoned C-1 Commercial, with both commercial and residential uses available.

Address	Lot Size	
5001 Harford Road	8,633 sq. ft or 0.198 acre	
5003 Harford Road	7,960 sq. ft or 0.183 acre	
4921 Harford Road	10,977 sq. ft or 0.252 acre	
Total	27,570 sq. ft. or 0.633 acre	

IMPROVEMENTS & UNIT DESCRIPTIONS:

The property is improved by two adjoining buildings totaling 12,674 square feet of gross building area. The building is of both masonry block and frame construction over three total levels above grade and basement. Mixed finishes. Currently arranged for 12 commercial spaces (including small rear parking area at 5001 Harford Road) and residential apartment (vacant).

See this auction's web page to view elevation drawings below for space allocation:

https://ajbillig.com/auction/4921-5001-5003-harford-road/

There are currently 10 spaces rented for a total of \$8,785/month gross rent, or \$105,420/year. Landlord is responsible for most utilities and maintenance.

The gravel parking area at 4921 Harford Road is not currently leased. The paved parking area is used by agreement among the existing tenants.

TITLE:

The property is in fee simple and sold free and clear of liens.

TAXES:

Address	2025 Tax Amount	Assessment
5001 Harford Road	\$12,744.00	\$540,000
5003 Harford Road	\$2,468.56	\$104,600
4921 Harford Road	\$646.64	\$27,400
Total	\$15,859.20	\$672,000

FINANCIAL INFORMATION & LEASES:

Please see this auction's web page and complete the Waiver and Confidentiality agreement to receive copies of rent roll, leases and other due diligence information: https://ajbillig.com/auction/4921-5001-5003-harford-road/

MANNER OF SALE:

Entirety sale only.

SUMMARY TERMS OF SALE:

Please see the contract of sale for complete terms.

Live Auction Bidders – A deposit of \$50,000, payable by cashier's check, will be required of the purchaser at time and place of sale.

Online Auction Bidders – A deposit of \$50,000, payable by cashier's check or wire, will be required of all online bidders prior to the start of the live auction. The deposit will be held in escrow until the completion of the auction and will be retained from the winning bidder. Other bidder deposits will be returned within one business day. Interested parties who do not provide a deposit in advance as stated above will not be permitted to bid. Please see this auction's web page for the Deposit Escrow Agreement: https://aibillig.com/auction/4921-5001-5003-harford-road/

The deposit shall be increased to 10% of the purchase price within 24 hours at the Auctioneer's office (wire or cashier's check). Deposit funds shall be held by A. J. Billig & Co., LLC. Balance to be paid in cash at settlement, which shall take place by 5 p.m. Eastern Time on September 12, 2025. If payment of the deposit or balance does not take place within the specified time, the deposit shall be forfeited and the property may be resold at the risk and expense of the Purchaser. All adjustments, including taxes, rent, all other public charges and assessments payable on a monthly or annual basis, and sanitary and/or metropolitan district charges, if any, to be adjusted for the current year to date of settlement and assumed thereafter by the Purchaser. Security deposit(s), if any, shall be adjusted at the time of settlement. The property will be sold in "AS IS" condition, and subject to the existing lease(s) of the tenant(s) in place, easements, agreements, restrictions or covenants of record affecting same, if any. The Property will be sold subject to Baltimore City violation notices, if any. Purchaser assumes the risk of loss from the date of contract forward. The Purchaser agrees to waive the right of inspection for lead paint, as provided under current Federal and State law. The Purchaser waives and releases the Seller, the Auctioneers, and their respective agents, successors and assigns from any and all claims the Purchaser and/or its successors and assigns may now have or may have in the future relating to the condition of the property, including but not limited to the environmental condition thereof. If the Seller is unable to convey good and marketable title, the Purchaser's sole remedy in law or equity shall be limited to the refund of the deposit. Upon refund of the deposit this sale shall be null and void and of no effect, and the Purchaser shall have no further claim against the Seller or Auctioneers. Recordation costs, transfer taxes and all costs incidental to settlement to be paid by the Purchaser. Time is of the essence. A 6% buyer's premium will be added to the final bid price.

Please visit this auction's web page for more photos, Block Plats, CELS Map, CityView Map, sample contract, and auction registration: https://aibillig.com/auction/4921-5001-5003-harford-road/





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PURCHASING REAL ESTATE AT AUCTION

The following information is provided by A. J. Billig & Co., Auctioneers to assist you in understanding your purchase of a property at public auction. The material in this form is general in nature and does not limit your obligations under the contract of sale that you will be required to sign.

TERMS OF SALE: Your responsibilities as a purchaser have been advertised prior to the day of sale and will be read by the Auctioneer at the time of sale. Additional terms may be announced on the day of sale or may be posted at the sale site. The auctioneer will make important announcements regarding the property and your obligations as a purchaser. Please feel free to ask any questions regarding these terms. Failure to comply with any of the terms of sale may cause you to forfeit your deposit and be responsible for the expenses to resell the property, as well as any deficiency incurred.

CONDITION OF PROPERTY: The property will be sold "AS IS." Unless otherwise announced, the sellers make no representations or warranties about the condition of the property. The sellers will not make any repairs.

DEPOSIT: Your deposit will be credited toward the purchase price. If you do not comply with the "TERMS OF SALE," either published or within the contract of sale, you might lose all or part of your deposit. In addition, if you fail to settle for the property you might be obligated to pay the expenses to resell the property, including any deficiency resulting therefrom. If the "TERMS OF SALE" require you to increase your deposit above the amount specified, the Auctioneer will likely accept your personal or business check for the difference on the day of sale. Otherwise, you can bring, wire or messenger certified funds for the increased deposit within the time stated.

EXPENSES: You may be responsible for the expenses of owning the property as of the date of sale or as of the date of settlement, including taxes, utility costs and insurance. You may be required to pay interest on the amount of the purchase price, less the amount of your deposit, from the date of the sale to the date you settle for the property. We recommend that you obtain a fire insurance binder on the property immediately as of the date of sale. The purchaser will pay all of the settlement expenses, including title fees and recording costs.

SETTLEMENT: The settlement or closing period is specified within the terms of sale. If settlement is based on ratification by a Court, the ratification period is typically forty-five to sixty days, but might take longer. You will be expected to settle for the property within the specified time.

FINANCING: It is the purchaser's responsibility to obtain financing. If you plan to use a mortgage to purchase the property, we recommend that you apply for the loan immediately. If the bank must take longer than the specified time to complete the loan, the sellers may extend settlement for a short period if you can provide proof of a loan commitment. If you do not obtain the financing within the specified time for settlement, you will be in default of your contract of sale.

BIDDING PROCEDURE: At the conclusion of the announcement and question period, the auctioneer will solicit bids for the property. Bids are generally made either orally or by raising a hand. Bidding increments are made in amounts acceptable to the auctioneer, who may set a minimum bidding increment as the sale progresses. Any bid that is merely a nominal or fractional advance may be rejected by the auctioneer if in his judgement it may affect the sale injuriously. If a dispute arises between two or more bidders, the auctioneer shall decide in favor of one of the bidders, or immediately re-offer the property.

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INSTRUCTIONS FOR ONLINE AUCTIONS

REGISTERING TO BID

- 1. Go to ajbillig.com/auctions and find the web page for the auction you are interested in.
- 2. Click the button: Register & Bid Online.
- 3. After the online bidding screen opens, click the button: Register To Bid a. If you don't have an account, click: "NO ACCOUNT? SIGN UP HERE" b. If you already have an account, enter your login information.
- 4. Enter your contact information and agree to the terms of sale and terms of use.
- 5. Enter your credit card* information to confirm your identity. You will NOT be charged the deposit amount.
- 6. After completing the registration steps, you will be redirected to the online bidding screen.

INSTRUCTIONS FOR ONLINE BIDDING

- The online bidding screen will display information such as time left in the auction, starting bid, and your personal max bid (if you have placed a max bid). Once bidding has started, there is a tab for bids which will show all the bids that have been placed.
- 2. To place a new bid, click the red button which displays the current asking amount.
- 3. To bid a custom amount, click the arrow at the right of the bid button and choose: Bid a specific amount.
- 4. Once a bid amount is entered, the system will prompt you to confirm the amount that you offered. Click Confirm Bid to place your bid.
- 5. To place a max bid before the auction begins, click on the prebid button and enter the maximum amount that you plan on offering for the property. The system will autobid for you up to that point. If you would like to place a max bid while the auction is live, click the arrow at the right of the bid button and choose: Create maxbid.
- 6. A.J. Billig will send out reminders regarding time left in the auction and other pertinent information. The menu icon on the top right of the screen will display the message board where all of the notifications will be sent.
- 7. For more information please call, 410-296-8440 or visit: ajbillig.com/buyers-faqs



